

Clarify360 Overview



clarify360.com

Connectivity | Cloud | Collaboration | Security

IT SOURCING MADE CLEAR

Clarify360 is a technology sourcing and IT consultancy specializing in the discovery, planning, and migration of cloud / colocation, connectivity, collaboration, and security deployments globally. Our goal is to compress the IT sourcing cycle for clients by providing smarter, faster ways to buy IT services while increasing performance and eliminating waste.

We partner with you to:

- Identify best fit options quickly and efficiently
- Benchmark the solution landscape to drive unbiased decision making
- Optimize your existing environments
- Negotiate the best pricing and terms with your key suppliers

OUR CORE COMPETENCIES

We partner with IT organizations in a variety of ways with the focus of each engagement being squarely on business and IT outcomes. Our core competencies include:

Initiatives to Reduce IT Operational Costs

Initiatives to Launch New IT Services

Initiatives to Modernize Existing IT Footprint

Initiatives to Improve IT Unit Capabilities

“Clarify360 proved to be an invaluable extension of our networking team. Their involvement and industry expertise helping us standup 14 data centers globally in 18 months from both a circuit and colocation perspective, gave us a level of confidence and experience no firm would have otherwise.”

- Tom Dukeman
Director Network Engineering
ServiceNow



“Clarify360 knows the industry and players, saving us valuable time. They extended our capabilities by adding a tremendous grasp of the market, depth of knowledge of capabilities, extraordinary provider relationships, and all blended with consideration of our particular needs.”

- Daniel Pastrana
IT Security Supervisor
MMM Holdings



WHY CLARIFY360

Our customers choose to repeatedly engage with us on their IT sourcing initiatives and consistently recommend us to their peers. Companies work with Clarify360 versus handling strategic sourcing themselves or working with other organizations for a few key reasons:

Deep Knowledge of the Market Landscape

Extensive knowledge of the evolving vendor landscape through 1,000+ client engagements means less time researching and comparing providers for your team.

Recognized as an Industry Leader

We've been recognized for our strategic sourcing excellence and ability to drive ROI for our clients by our customers, partners, and industry at large including CRN, Channel Partners, CIO Review, and AT&T's Solution Provider Champion Program.

Technology & Engineering Expertise

In-house engineers source and design the best fit solution for your organization. With more than two decades in the IT infrastructure space, our team also possess experience driving value creation within private equity environments and IT spend cubes.

Trusted by the Fortune 1000

Clarify360 clients span industry verticals (healthcare, financial services, retail, technology, and more) with noteworthy brands including Mutual of Omaha, American Express, Expedia, Taco Bell, and Edwards Lifesciences.

TECHNOLOGY SOURCING & PRACTICE EXPERTISE

Our expertise resides in Connectivity, Collaboration, Colocation and Next Generation Cloud workloads. Below is a sampling of the types of projects we engage in:

CONNECTIVITY

- SDN & SD-WAN
- AWS & Azure Connectivity
- Ethernet Virtual Private Line
- Dedicated IP
- MPLS
- Domestic & International SIP

CLOUD & COLOCATION

- Multi-Cloud Management
- Cloud Optimization Services
- Cloud Management Services
- Cloud Storage
- Cloud Migration
- Private, Public, & Hybrid Workloads
- Colocation

COLLABORATION

- Hosted UCaaS
- Contact Center Solutions
- Desktop as a Service (DaaS)
- Managed Office 365
- Conferencing Solutions

MOBILITY

- Assessment & Consolidation
- Mobile Remote Access
- Enterprise Mobility Management
- Mobile Threat Defense
- Endpoint Security

SECURITY SERVICES

- Analytics & Vulnerability Management
- Data, App & Endpoint Security
- Identity & Access Management
- Network & Infrastructure Security
- Encryption Solutions
- Outsourced SOC

NEXT GEN TECHNOLOGIES

- Container as a Service
- IoT and IIoT – Networks, Platform, Security

About Clarify360

Clarify360 is a technology sourcing and consulting provider specializing in the discovery, planning, and migration of cloud / colocation, connectivity, collaboration, and security deployments globally. Our key goal is to shorten the IT procurement process for our clients while optimizing costs and ROI. With roots in network connectivity and telecommunications dating back more than two decades, reducing complexity and leveraging IT savings for our clients is part of our DNA.



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